Cooper Lighting
by Eaton
Let Energy Savings Fund Your Project

Finance solutions from Eaton's Cooper Lighting business provides the lighting technology your business needs and a financial solution that delivers *cash flow from energy savings on day one*.

**Cash Flow On Day One**
By purchasing energy-efficient lighting equipment through the cash conservation program you will save more money on energy than you pay in financing costs – allowing you more cash immediately.

**Cash Conservation**
Our program requires no down payment or upfront expenditure, conserving your cash for other business initiatives.

**100% Financing for Entire Project**
Includes all aspects of a solution – hardware, software, installation, and services in a single contract with predictable and affordable monthly payments.

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*Strategic decision-making at every level adds up and separates good businesses from great businesses. Lighting is one of the key elements of your business. Not only can it attract customers and create a more productive working environment, but it can also add to your bottom line.*

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Financing your project through our special program will pay for itself on day one.

**Net Cash Flow ($100,000 Project)**

<table>
<thead>
<tr>
<th>Year</th>
<th>Financed</th>
<th>Self Funded</th>
</tr>
</thead>
<tbody>
<tr>
<td>Year 1</td>
<td>$13,524</td>
<td>$0</td>
</tr>
<tr>
<td>Year 2</td>
<td>$13,524</td>
<td>$25,000</td>
</tr>
<tr>
<td>Year 3</td>
<td>$13,524</td>
<td>$50,000</td>
</tr>
<tr>
<td>Year 4</td>
<td>$13,524</td>
<td>$75,000</td>
</tr>
</tbody>
</table>

*Monthly Energy Savings: $2,564

Monthly lease payment of $1,437 based on 5.5% interest rate over 7 year term.
Actual rates are subject to credit and approval and may vary based on creditworthiness of borrower.
* Based on 4,380 hours per year at $0.10/kWh

100% Financing

Financing generates cash preserving your working capital.

Over $54,000 Available Cash

3.3 years simple payback if self funded
Keeping it Simple

We’ve streamlined the financing process and made it easier for you. And when it comes to lighting projects, we offer specialized expertise that can’t be found with general-purpose lenders. We have the financing know-how, resources, and rates that help you preserve your cash.

Quick Approval Process
24 to 48 hour approval by our dedicated support team who handle all the paperwork and administration.

Flexible & Comprehensive
With lots of options available – like no money down and 12 to 84 month terms – this program gives you exactly what you need and covers all aspects of your lighting project.

Simple Payment Terms
No surprises. Spreading out your investment over time means that your only costs are the monthly payments.

Project Payment
You can invest your existing cash where you want while your financial institution pays for your lighting project.

Maximize Savings in Key Applications with Eaton’s Cooper Lighting Energy Products

<table>
<thead>
<tr>
<th>Application Type</th>
<th>Product</th>
<th>Catalog Prefix</th>
<th>Watts</th>
<th>Annual Energy Savings</th>
<th>Savings</th>
</tr>
</thead>
<tbody>
<tr>
<td>Industrial¹</td>
<td>HB LED</td>
<td>HBLED_</td>
<td>200</td>
<td>$9,000</td>
<td>50%</td>
</tr>
<tr>
<td>Industrial¹</td>
<td>HB LED w/ Motion Sensor</td>
<td>HBLED-MS_</td>
<td>200</td>
<td>$9,900 to $11,000</td>
<td>60% to 70%</td>
</tr>
<tr>
<td>Commercial²</td>
<td>Encounter LED</td>
<td>24EN_</td>
<td>54</td>
<td>$2,000</td>
<td>48%</td>
</tr>
<tr>
<td>Commercial²</td>
<td>GR LED</td>
<td>2GR8_</td>
<td>49</td>
<td>$2,300</td>
<td>55%</td>
</tr>
<tr>
<td>Parking Lot Lighting³</td>
<td>Galleon LED</td>
<td>GLEON_</td>
<td>421</td>
<td>$36,100</td>
<td>66%</td>
</tr>
<tr>
<td>Parking Garage⁴</td>
<td>Top Tier LED</td>
<td>TT_</td>
<td>50</td>
<td>$15,500</td>
<td>83%</td>
</tr>
</tbody>
</table>

Calculations based on 100 fixtures @ energy rate $0.10/kWh (1) Comparison vs 365W T5 (2) Comparison vs 83W parabolic (3) Comparison vs 1080W MH (4) Comparison vs 185W HID

The Benefits of Leasing

Because Eaton’s Cooper Lighting Finance Program is a lease and not a loan, it works for you in ways bank loans can’t.

• Minimal effect on your existing bank lines. Leases are usually considered an additional credit line.
• You can bundle 100% of the project costs, which covers everything (installation, labor, warranties and more).
• Since you can spread out the project costs, there is minimal impact on your operating capital.
• Bank loans only allow you to deduct the interest and depreciation on the equipment you own. Lease payments may be fully deductible.

Your Next Step
Reach out to us. We’ll have your new lighting project underway in a couple of days.

Financing through the Eaton’s Cooper Lighting Finance Program will improve your bottom line while lowering your operating costs and provide you with the most innovative and reliable lighting products available.

From the parking lot to the board room our finance program is your single source for lighting and finance solutions.
Our Lighting Product Brands
Halo
Halo Commercial
Portfolio
IRiS
RSA
Metalux
Corelite
Neo-Ray
Fail-Safe
MWS
Ametrix
Shaper io
Lumark
McGraw-Edison
Invue
Lumière
Streetworks
AtLite
Sure-Lites

Our Controls Product Brands
Greengate
iLumin
Zero 88
Fifth Light Technology
iLight (International Only)

Please contact your Regional Energy Sales Manager for details.