

# More Than 12,000 Eaton LED Products Included in 2014 DesignLights Consortium's Qualified Products List

**Location:**  
U.S. and Canada

**Segment:**  
Lighting

**Challenge:**  
The rising costs of energy and the need to protect the environment

**Solution:**  
Eaton's Cooper Lighting business offers the largest and broadest portfolio of available products on the DLC Qualified Product List with greater than 3.5 times more than any other manufacturer.

**Results:**  
Eaton's qualified LED products reduce energy costs and consumption. This commitment to cleaner technology results in lowering greenhouse gas emissions, which are critical to our transition to a sustainable low carbon society.

*"The DLC Qualified Products List saves time and brings confidence to lighting specifiers and property owners that are selecting efficient and reliable products to support sustainable design practices."*

*Mark Eubanks,  
President, Cooper Lighting Division*

Eaton's Cooper Lighting business has more than 12,000\* LED luminaires listed on the DesignLights Consortium® (DLC) Qualified Product List (QPL). The QPL is a leading resource that distinguishes quality, high-performing LED products for commercial and industrial projects, which meet established minimum performance criteria as defined by a third party organization. Eaton's LED products represent the broadest portfolio available, with greater than 3.5 times more models listed than any other manufacturer.

"The DLC Qualified Products List saves time and brings confidence to lighting specifiers and property owners that are selecting efficient and reliable products to support sustainable design practices," said Mark Eubanks, president, Cooper Lighting Division. "We are committed to providing our customers with high performance, energy-saving products that meet the strict standards of the DesignLights Consortium."

Of the nearly 44,000\* qualified products on the QPL, representing more than 500 manufacturers, Eaton's Cooper Lighting business accounts for greater than 25 percent of the total products with 12,097 models in 16 different application categories. Product listed include indoor and outdoor fixtures from the Halo, Metalux, Corelite, McGraw-Edison, Lumark, Invue and Streetworks product lines. LED products include outdoor area and roadway luminaires; parking garage and canopy luminaires; outdoor wall-mount, floodlight and bollard luminaires; high bay and low bay fixtures; track lighting fixtures and troffer-type fixtures, among others.

Established in 2000, the DLC program has driven the lighting market toward innovation by providing information, education, tools and technical expertise for cutting-edge technologies. Its QPL, which today sets the bar for utility efficiency program incentives across the U.S. and Canada, helps utilities stay on top of the latest manufacturer product developments.



Powering Business Worldwide

"DLC is a very useful and effective tool for us utilities in that it carries out the due diligence of performance qualification for LED luminaires," said Dan Mellinger, lighting strategy manager, Efficiency Vermont. "In addition, it provides us with a forum to actively participate in shaping energy efficiency policy on a national level. Finally, DLC constantly challenges existing standards and raises the bar higher for quality and innovation in the LED lighting space."

Each of the products listed on the QPL must be a high-performing commercial LED product that meets the DLC's minimum performance requirements. The DLC helps builders, architects, designers and commercial property owners from across the nation implement improved design practices in all areas of the commercial lighting market. By providing supporting members with resources and information on reliable LED solutions, the DLC hopes to ensure that high-quality, energy-efficient lighting design becomes commonplace in all lighting installations.

*"Having a DLC listing gives piece of mind to engineers and lighting designers in knowing that their specified lighting is a product that meets strict guidelines on energy efficient lighting. In addition, building owners can now have the confidence that the light fixtures being installed in their facility are both energy efficient and quality products. It is also a prerequisite for receiving local rebates on purchasing and installing energy efficient lighting."*



\* Models listed on the DLC Qualified Product List as of April 30, 2014

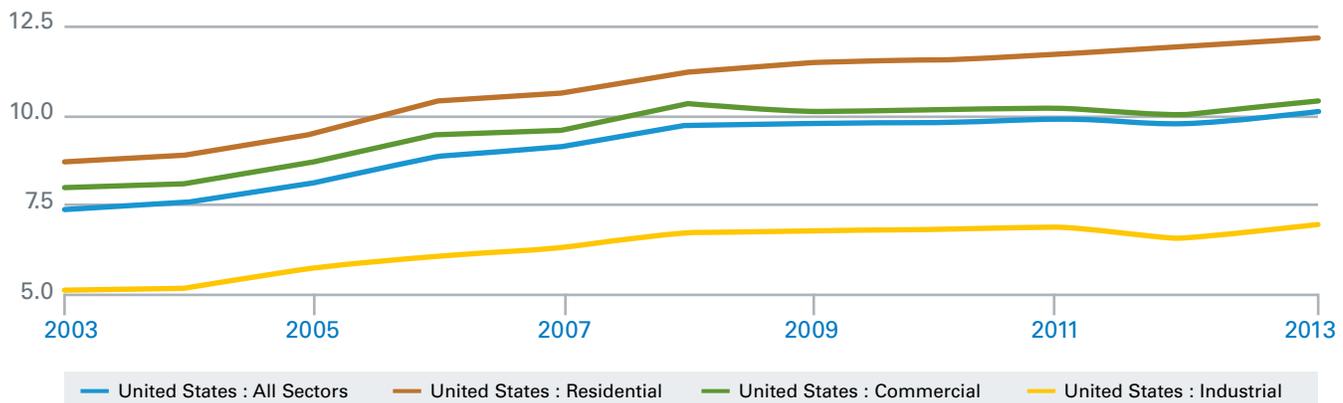
David L. Gaertner, P.E., Firsching, Marsteller, Rusbarsky and Wolf Engineering Inc.

### Rising Energy Costs: DLC is Relevant to Everyone

The usefulness of a program like DLC is even more relevant today, when **the price of electricity across sectors is at an all-time high**. Coupled with the ever rising cost of harnessing natural resources to meet growing demand, it helps to focus on continuous energy efficiency to save money and conserve energy.

## Average Retail Price of Electricity

Cents per Kilowatthour



Data source: [U.S. Energy Information Administration](http://www.eia.doe.gov)

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