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Date: January 18, 2011

To: Field Sales, Agents, and Customer Service

From: Jennifer Stanton – NEC Associate Product Line Manager – Control & Apparatus

Subject: Product Discontinuation – EMP Panel Mounted Control Stations & 800HL-EMP Style Operators

Cooper Crouse-Hinds offers a breadth of products serving both the harsh industrial and hazardous area markets. To maintain the health of the product line overall, it is necessary to reduce complexity and rationalize obsolete and redundant designs.

With that said, Cooper Crouse-Hinds will be discontinuing the following Control & Apparatus Product Families effective February 28, 2011.

- EMP Panel Mounted Control Stations
- 800HL-EMP Style Operators

Our Crouse-Hinds Catalog section 4C contains many control products such as the EDS/EFS line that should provide the functionality needed to convert remaining EMP Panel Mounted Control Station business. Please feel free to contact me directly with any questions or concerns you may have regarding the two discontinued products above.

Sincerely,

A handwritten signature in cursive script that reads "Jennifer Stanton".

Jennifer Stanton
Associate Product Line Manager
Control & Apparatus
315-477-5337