Getting started with EDI Transactions

1. What is EDI?

Electronic Data Interchange (EDI) allows customers to easily trade daily business transactions electronically with Eaton. With EDI, customers can securely and accurately send and receive a variety of documents including purchase orders, invoices, remittance advice, and more, in a matter of minutes!

2. What are the benefits of using EDI over conventional methods?

- Reduced operating costs
- Reduced errors
- Increased speed of transaction
- Increased accuracy
- More secure
- Easy to access information
- Offers better business planning
- Automated reconciliation
3. Which EDI transactions are available from Eaton?

<table>
<thead>
<tr>
<th>TRANSACTION</th>
<th>ANSI ASC X12*</th>
<th>EDIFACT**</th>
</tr>
</thead>
<tbody>
<tr>
<td>Purchase Order</td>
<td>850</td>
<td>ORDERS</td>
</tr>
<tr>
<td>PO Acknowledgement</td>
<td>855</td>
<td>ORDRSP</td>
</tr>
<tr>
<td>Ship Notice</td>
<td>856</td>
<td>DESADV</td>
</tr>
<tr>
<td>Invoice</td>
<td>810</td>
<td>INVOIC</td>
</tr>
<tr>
<td>Remittance Advice</td>
<td>820</td>
<td>REMADV</td>
</tr>
</tbody>
</table>

*ANSI ASC X12
The American National Standards Institute (ANSI) is a private, not-for-profit organization with more than 1000 member companies. ANSI governs national and international standards in all industries. In 1979 the Accredited Standards Committee was chartered to develop a unified set of standard business transactions. Those are the ANSI ASC X12 Standards.

**EDIFACT
EDI for Administration, Commerce, and Trade (EDIFACT) is the international standard and is based on the ANSI X12 standard.

4. What is needed for EDI?
- EDI Translator or Outsourced Service Bureau
- Communication Protocol
- Trading Partner Agreement
- Contact Information

Learn More
To learn more about our EDI capabilities or other e-commerce options, go to: www.cooperbline.com/EDI or contact our Customer Service at (800) 851-7415 and ask for the Ecommerce Coordinator.