





How The Service Advisor Works

B-Line knows that your time is important! That's why the color-coding system in this catalog is designed to help you select products that fit your service needs. Products are marked to indicate the typical lead time for orders of 50 pieces or less.

Customer: How do I select my straight sections, covers, or fittings so that I get the quickest turnaround?

Service Advisor: Each part of our selection chart is shown in colors. If any section of a part number is a different color, the part will typically ship with the longer lead time represented by the colors.

- Green = Fastest shipped items
- Black = Normal lead-time items
- Red = Normally long lead-time items

Example: **CO A DB 09 - 12 - 144**
 ● ● ● ● ● ●

Part will have a normal lead time because of the CO Series.